



William Kelly promoted to president of Administration Services for Brown & Brown Dealer Services

COLUMBIA, Ky., January 30, 2024 - Mike Neal, president of Brown & Brown Dealer Services (BBDS), is proud to announce that William Kelly has been promoted to president of Administration Services for BBDS.

Kelly has over 35 years of automotive industry experience and knowledge and joined Brown & Brown Dealer Services in 2018 via acquisition. To this position, he brings extensive industry knowledge and a unique understanding of products and the customer's needs.

"Opportunities in the F&I market product chain continue to expand," Neal says. "Bill's proven leadership, respected work ethic and extensive knowledge of all aspects of the business will help us compete in this important space and further develop this remarkable team."

"I am thrilled to have the opportunity to collaborate with the exceptional team here at BBDS," says Kelly. "Together, we are committed to innovative solutions that benefit our teammates and customers."

About Brown & Brown

Brown & Brown, Inc. (NYSE: BRO) is a leading insurance brokerage firm, delivering risk management solutions to individuals and businesses since 1939. With approximately 16,000 teammates and 500+ locations worldwide, we are committed to providing innovative strategies to help protect what our customers value most. For more information or to find an office near you, please visit bbrown.com.

This press release may contain certain statements relating to future results, which are forward-looking statements, including those associated with the timing of the release of our fourth-quarter results. These statements are not historical facts but instead represent only the current belief of Brown & Brown, Inc. and its subsidiaries (collectively the "Company") regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that actual events may differ from anticipated events contemplated by these forward-looking statements and that we may release our fourth-quarter results at a later date as a result. Further information concerning the Company and its business, including factors that potentially could materially affect the Company's release of its financial results, is contained in the Company's filings with the Securities and Exchange Commission. All forward-looking statements made herein are made only as of the date of this release, and the Company does not undertake any obligation to publicly update or correct any forward-looking statements to reflect events or circumstances that subsequently occur or of which the Company hereafter becomes aware.

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