



CASE STUDY

Securing Critical Infrastructure: Brown & Brown's Advocacy After Transformer Failure



The Request

Help securing a new electrical transformer to replace one that failed in an unexpected electrical power surge.

Company Profile

Industry: Solar Energy

Revenue: \$26.6 Million

Locations: Stamford, CT

Request

Brown & Brown is the broker for a large solar energy system developer, financier and operator. Two electrical transformers were slated for sale to an electricity utility when an unexpected electrical power surge caused one of the transformers to succumb to failure. The customer recommended the purchase of a readily available but more expensive transformer to limit future revenue loss and ensure a timely continuation of business. They requested help securing this new transformer, which is in high demand.



The Solution

The team uncovered the source of the fault, changing the coverage position regarding the transformer.

Solution

Despite initial setbacks, including a denied insurance claim citing electrical damage, the Global Energy & Climate Tech team at Brown & Brown advocated vigorously on behalf of the customer through transparent communication and examination of physical evidence.

Through careful inspection, it became the team's understanding that the transformer faulted from electric damage to the electrostatic shield that is wound into the coil between HV and LV windings which reopened the file, changing the coverage position regarding the transformer.





The Results

1

Secured Coverage

2

Empowered the customer to facilitate the coverage evaluation process

3

\$480 million, encompassed both loss of income and property damage



Results

By successfully determining the extent of the damage sustained, the Brown & Brown team ultimately secured coverage from the manufacturer for our customer and helped empower the customer with clear directives to facilitate the coverage evaluation process.

The resulting settlement, totaling an impressive \$480 million, encompassed both loss of income and property damage, a great win for the customer.



How Brown & Brown Can Help

Connect with our Brown & Brown team to learn about our knowledge in your industry, how we build our risk mitigation strategies and how we can aid your business in building a cost-saving program.



Find Your Solution at [BBrown.com](https://www.BBrown.com)

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